

# Optimal Blue Integration within Encompass



## Ignite Pricing Scenario Worksheet

Ignite Integration Solutions in partnership with Optimal Blue has created a 'lights out' integration within Encompass. The Loan Scenario engine provides the user a custom form within Encompass that allows for the creation of up to three different loan scenarios with live pricing directly tied to Optimal Blue. This is the first Encompass based form with live Optimal Blue pricing of its kind. The development utilizes the Optimal Blue API, a single sign-on, and provides the foundation for endless opportunities of Encompass – Optimal Blue integrations to improve how lenders are able to provide multiple pricing and programs to their clients in an efficient and compliant manner.

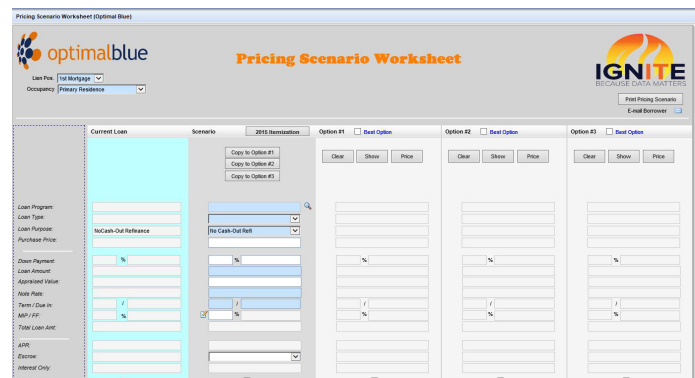
The custom form takes current loan data points and allows the user to use as a scratchpad to run direct pricing queries for up to three different loan program or pricing scenarios with live Optimal Blue Pricing and Product eligibility results.

Query options allow multiple variations of the same base loan product or can provide up to three completely different loan structures e.g. 5% 10% and 20% down payment. Query results will provide live Optimal Blue results including loan program details, product eligibility, ineligibility, P&I, lock terms and related pricing.

Upon query return, a custom branded form can be prepared to be sent to the client for review and product selection. The custom form is built to contain Net Tangible Benefit calculations for Refinances and Rent to Own Calculations for Purchases, related discount fees or credits, Loan Officer notes, and cash to close.

### Highlights include:

- Custom Encompass Screen with 30 data points pulled directly from loan file
- Ability to run up to 3 different scenarios with live Optimal Blue Pricing
- Single Sign on capability with Optimal Blue via custom form
- Direct Optimal Blue user interface within Encompass to ease user adoption
- Ability to select client requested option to apply back into loan file
- Branded custom input form for client representation
- Ineligible product presentation with results



For more information, or to schedule a demo contact:  
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