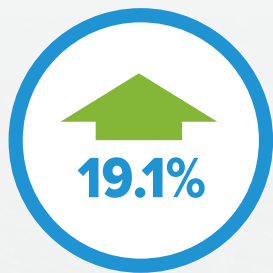
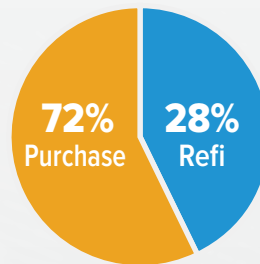


# MARCH NATIONAL STATS



## RATE LOCK VOLUME

Purchase locks increased >30% amid strong housing demand, but refinances dropped sharply



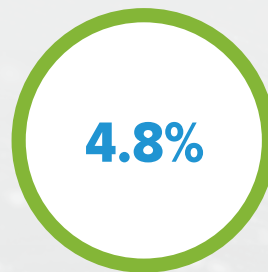
## MARKET MIX

As rate/term refinances continued their downward slide, the refi share of the market fell to its lowest level since Nov. 2018



## AVERAGE LOAN AMOUNT

March's \$7.8K increase was up 20% from the previous month, continuing a trend of upward acceleration



## MONTH-END CONFORMING RATE

Our Optimal Blue Mortgage Market Indices tracked a 70 BPS rise in 30-year rate offerings throughout March